## **MARKETING MINOR**

\*\*Please note some courses have prerequisites.

Code	Title	Credits	Completed
Minor Requirements (24-28 credits)			
MGT-101	Introduction to Management (a grade of C or higher is required)	4	
MGT-331	Principles of Marketing	4	
MGT-343	Consumer Behavior	4	
or MGT-434	Marketing Research		
Select <b>one</b> of the t	following:	4-8	
MGT-215	Accounting for Decision Making		
MGT-213 & MGT-214	Financial Accounting and Managerial Accounting		
Select <b>two</b> of the t	following:	8	
COMM-240	Visual Communication		
COMM-372	Intercultural Communication		
COMM-378	Persuasion		
JRN-386	Public Relations Principles		
IHJRN-130	Media Writing Fundamentals		
IHJRN-155	Multimedia Fundamentals		
MGT-333	Advertising & Promotion		
MGT-343	Consumer Behavior <sup>1</sup>		
MGT-335	Strategic Digital Marketing		
ISMGT-356	Prof Sales & Negotiations		
MGT-434	Marketing Research <sup>1</sup>		
MGT-466	Customer Relationship MGT		
IIWGS-240	Race Gender Sexuality Pop Cult		
IATAD-374	Arts Mgt: Market Dev & Comm		
<b>Total Credits</b>		24-28	

<sup>&</sup>lt;sup>1</sup> May not be counted as both minor core and elective.